# Guide Dogs SA/NT Annual Report 2023 to 2024

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## Our reason for being:

"We use our expertise in dogs and vision to promote independence, participation, inclusion and wellbeing for people with low vision, blindness or specialised support needs."

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## **Chair and CEO Update**

As we reflect on the 2023-2024 Financial Year, we are immensely proud of the impact we continue to have on the lives of our clients and we remain grateful for the support of our community.

As the domestic and international economies adjust, we have kept our charitable mindset at the forefront, focusing on promoting independence, participation, inclusion and wellbeing for those living with low vision, blindness and other specialised needs.

The generosity of our supporters enables us to provide life-changing support across South Australia and the Northern Territory. Through both government/grant funded and Guide Dogs SA/NT funded work, we have provided more than 6,000 hours of vision services to clients living with sight loss.

One of these clients is Jenna, who lost her sight in early 2024. As a young mum working as a Speech Pathologist, Jenna's life was turned upside-down when she caught a virus that turned into meningitis, resulting in significant vision loss. With support from Guide Dogs SA/NT, Jenna can now confidently navigate her community and take care of her young daughter; she has also returned to work and is completing studies for her PhD.

We had many reasons to celebrate during FY 23-24, starting with our Volunteers Christmas Lunch, where we acknowledged many years of service and welcomed long-time volunteer, Sue Merrigan, as an Honorary Life Member. In March, we held our Guide Dogs Graduation at the National Wine Centre to acknowledge five new graduates: Tanner, Tessie, Uki, Jayda and Jordie. Excited to start their working lives, each of these dogs and their handlers have embarked on this journey together, building their partnerships and confidence in one another.

International Guide Dog Day in April saw our first Guide Dogs Day matched giving event. Staff and volunteers made and took calls from supporters throughout the day, taking donations which were doubled by our Corporate Champions: Adelaide Airport, Beyond Bank, Ord Minnett, and William Buck Foundation, raising over \$250,000! Iconic buildings and landmarks around South Australia also lit up orange to raise awareness and celebrate the day.

As we maintained continued growth through our community and corporate partnerships, we were pleased to introduce our newest Ambassadog, Darcy, to the team. Darcy is working alongside Ambassadog Esky to bring awareness and joy, meeting with partners, and encouraging support.

The end of this FY 23-24 saw the end of our 2022-2024 Strategic Plan. The strengths and successes of the plan, *Optimising client outcomes and impact*, have set us on the path for further growth to increase the number of clients we can support and expand the support we can offer.

We are truly appreciative of our Guide Dogs SA/NT community, including our donors, staff, volunteers, Board and Committee members, corporate partners, and of course, our clients and their families. We look forward to sharing the next stage of this journey with you.

John Oliver, Chair

Aaron Chia, Chief Executive Officer

#### **Patron Update**

Guide Dogs SA/NT is honoured to have two Patrons who help to further our mission.

Her Excellency the Honourable Frances Adamson AC and His Honour Professor the Honourable Hugh Heggie AO PSM graciously continued their roles as Patrons to represent Guide Dogs in South Australia and the Northern Territory.

In November 2023, we were pleased to be welcomed to the reception for patronages of the Governor Frances Adamson AC in Adelaide. We were also delighted to attend a reception in honour of the Administrator, Hugh Heggie AO PSM at Government House Northern Territory in June 2024.

#### His Honour Professor the Honourable Hugh Heggie PSM

His Honour Professor the Honourable Hugh Heggie PSM was sworn in as the 23rd Administrator of the Northern Territory in February 2023.

His Honour was the Chief Health Officer and Executive Director of Public Health and Clinical Excellence in the Northern Territory, and an Executive Member of the Northern Territory Health Leadership Committee, as well as serving on numerous Boards, Committees and Councils in the Northern Territory and nationally. His Honour was awarded the Public Service Medal (PSM) in January 2021 for outstanding public service to community health in the Northern Territory, and the Australian Humanitarian Overseas Medal in 2021.

#### Her Excellency the Honourable Frances Adamson AC

Her Excellency the Honourable Frances Adamson AC is a proud sixthgeneration South Australian and was sworn in as the 36th Governor appointed in South Australia in October 2021.

Her Excellency was awarded the Companion of the Order of Australia in June 2021 for eminent service to public administration through the advancement of Australia's diplomatic, trade and cultural interests. Since being appointed, Her Excellency has played an important part in the Guide Dogs SA/NT community and has welcomed the community to events at Government House.

#### Year in Review

- 102 Dogs on program
- 141 staff
- 343 Volunteers

## How we spent our time providing support to our clients

- 11% Dog Services
- 12% Neurological Vision Services
- 45% Occupational Therapy
- 32% Orientation & Mobility Training

During the 2023 and 2024 financial year, we spent more than 947 hours providing Guide Dogs SA/NT funded Neurological Vision Services. 211 house more than the previous financial year.

## **Highlights**

#### July - September 2023

#### **PAWGUST**

Returning for its sixth year, PAWGUST welcomed participants from New Zealand for the first time. Over 6,500 people across Australia and NZ took part, raising more than \$740,000!

#### **School Holiday Sessions**

Our under-18 clients enjoyed days of fun and social activities while learning life skills important for someone living with vision loss.

Emily was matched with Guide Dog Tanner Zuzanna was matched with Guide Dog Jayda

#### October - December 2023

## Congratulating new Honorary Life Member, Sue Merrigan

At our annual end-of-year Volunteer Lunch, we were pleased to present long-time supporter Sue Merrigan as an Honorary Life Member of Guide Dogs SA/NT.

Candice was matched with Guide Dog Uki Alexandra was matched with Guide Dog Tessie

## January - March 2024

We were proud to be an Accessibility Partner at Adelaide Fringe for another year, providing Human Guide Training to staff and volunteers so that everyone can enjoy the magic of the arts, regardless of their level of vision.

#### **Guide Dogs Graduation**

Nearly 300 supporters joined us at the National Wine Centre to celebrate the graduation of the STU Litter and their training buddies.

We welcomed 12 adorable QRS puppies to our training program: Quentin, Quest, Reggie, Ripley, Rocky, Rome, Sammy, Sasha, Scout, Shelby, Smokey, and Stevie.

## <u> April - June 2024</u>

#### **IGuide Dogs Day**

On 24 April, we celebrated our first Guide Dogs Day on International Guide Dog Day. The matched giving event saw corporate partners match donations made by supporters on the day, raising over \$250,000!

#### **Fundraising Galas**

We were pleased to be the Charity Partner for the Australian and New Zealand Institute of Insurance and Finance (ANZIIF) annual luncheon, and a Major Charity of the ANZ Community Ball. These two events raised nearly \$50,000 to support Guide Dogs SA/NT.

#### Molly was matched with Guide Dog Jervis

## **Emily and Tanner**

Emily is a 22-year-old university student and she was recently matched with her very first Guide Dog, Tanner.

At only seven years old, Emily was diagnosed with a rare hereditary disorder that makes bones prone to breakage amongst other serious symptoms.

A few years later, she started to experience episodes of vision loss. All of a sudden, Emily would find herself plunged into complete darkness. Emily's doctors decided they would operate to try and save her sight, but the surgery was unsuccessful.

At only 12 years old, Emily had lost her vision, and this would be permanent. Today, her left eye has a single, small area of blurry vision; her right eye has no useful vision at all.

Realising that she would never see New Year's Eve fireworks again, or learn to drive like her friends, was incredibly difficult. But as time went on, Emily accepted that her vision was not going to return and she began to look forward to the future.

"When I lost my sight, I realised that a Guide Dog was the shining light in a really dark time of my life," Emily said. "The thought of one day getting my own pawfect guide really pushed me to work on my skills and pick up my cane, which is a very difficult task for a blind person, even more so when you're still so young!"

Last year, Emily was finally matched with her Guide Dog, Tanner; it has absolutely changed her life.

"Tanner puts a smile on my face every time I talk about him. Having my guide dog allows me to visit my friends independently, to navigate university campuses on my own, and to just be a more confident person."

Since being matched with Tanner, Emily doesn't feel so alone. He is the perfect companion to join her on her day-to-day tasks and for everything she has planned for the future.

"Tanner gives me the freedom that I've always wanted and the confidence that I need to navigate independently as a blind person."

## **Our Dogs: Service Recognition**

#### Key:

GD = Guide Dog
AD = Assistance Dog

Years of service – Retired Ebony (GD) 2014 – 2023 Marie Ryan **Milo (GD)** 2015 – 2023 Elise Lehmann

Fritz (GD) 2014 – 2024 Jennifer Sexton

**Mena (GD)** 2015 – 2024 Amy Sinning

**Sonny (AD)** 2022 – 2023 George Valente

Sonic (GD) 2015 – 2024 Desmond Warner

Years of service – Passed away Frosty (AD) 2017 – 2020 Joel Lionello

River (AD) 2013 – 2021 William Jones

Maple (GD) 2010 – 2018 Joan Richardson

**Zahli** (AD) 2013 – 2022 Riley Fox

## Our Facility Dogs Elmo

Facility Dog Elmo spends his days working at Adelaide Airport, providing support and reassurance to nervous travellers and those with specialised support needs. As the first internationally-accredited Facility Dog at any Australian airport, Elmo has been a popular addition to the team and is a welcome sight for many.

#### Iris

Iris is a Facility Dog working with students at Wirreanda Secondary School. She helps students with their physical and emotional wellbeing, social development and learning enhancement. She is much loved in the classroom and in everyday school life.

#### **Apollo**

Facility Dog Apollo provides support for children transitioning from early learning to reception at Kidman Park Primary School. Apollo helps children to settle into their new environment and encourages them to undertake their schoolwork while offering a calming presence.

## Darcy, our new Ambassadog

Bringing awareness, smiles and tail wags is all in a day's work for our newest Ambassadog, Darcy!

After completing his training, Darcy decided he was better suited to a different career path. Instead of supporting one client, Darcy supports the whole Guide Dogs SA/NT team in our mission to promote independence, participation, inclusion and wellbeing for people living with low vision, blindness and other specialised needs.

Joining the team in 2024, Darcy has joined Ambassadog Esky to promote awareness of Guide Dogs SA/NT and our life-changing services.

Together, Darcy and Esky help to guide our puppies-in-training through their incredible journey, as well as attending events, pop-up activations, and fundraisers. Darcy also meets many of our corporate partners, encouraging them to get involved and support our community.

## **Meet Jenna**

Jenna is 36 years old, mum to her sweet baby daughter, works as a Speech Pathologist specialising with children who are deaf or hard of hearing, and in early 2024 she became a client of Guide Dogs SA/NT after losing her sight.

Jenna was healthy, kicking goals in her career, and enjoying spending time with her daughter. And then she caught a virus.

Jenna got very sick and went to hospital – she had meningitis caused by enterovirus which damaged her visual cortex.

"I woke up and suddenly couldn't see. I thought that the room was really dark, but actually it wasn't the room, it was me," Jenna said.

"I was referred to Guide Dogs SA/NT and I'm so grateful that they were able to see me so quickly, they made me feel like someone was listening and taking the fact that I couldn't see seriously."

Since losing her sight, Jenna has received a functional vision assessment, Orientation and Mobility services, funding support, and her family has had Human Guide Training. Before this, Jenna felt like she couldn't have left the house by herself at all. Now, she can go to the shops by herself and take her daughter to the park.

"The support from Guide Dogs SA/NT has given me a lot of confidence." When she lost her vision it felt like a bit of an ending but now Jenna is looking forward to everything to come, including raising her daughter, getting back to work, and continuing studies for her PhD! Jenna is moving on with all the sorts of goals she had before, she's just learning different ways to get there with support from Guide Dogs SA/NT.

"I don't know where my vision is going to end up, it's still really hard but I feel like I can do it. I know that I will be fine because if I need help, I have Guide Dogs to turn to."

#### Facts:

- Over 13 million Australians have one or more chronic eye conditions.
- 131,000 people live with low vision or blindness.
- More than 6,000 hours of vision service provided by Guide Dogs SA/NT.

Source: Australian Institute of Health and Welfare.

#### **Vision Services**

We know that no two journeys are the same for our clients, which is why we ensure our services suit your needs. Our specialist vision services include:

- Low Vision Assessments
- Occupational Therapy
- Orientation and Mobility Support
- Falls Prevention Assistance
- Neurological Vision Services
- White Cane and Equipment Support
- Assistive Technology Support
- Guide Dog Services
- Social and Educational Groups

Working side-by-side with clients and their families, we provide services tailored to suit each individual. We support people of all ages and with different vision levels from varied cultural and linguistic backgrounds to achieve freedom and independence.

#### **Social and Educational Groups**

Finding a community of like-minded people who understand what you are going through can make a world of difference. We have an amazing community of clients that meet regularly in person and online through our social and educational groups:

## **Social Happy Hour**

Our fun and educational online sessions provide clients with a way to stay connected and build confidence in a relaxed, supportive environment.

#### **Empowered Living Program**

A skill development and education program, Empowered Living has been specially designed for people who have experienced recent vision loss or blindness.

#### **School Holiday Sessions**

Our School Holiday Sessions are an opportunity to make friends and have fun while also learning essential life skills, such as orientation and mobility, to help them navigate low vision or blindness.

## **Human Guide Training**

Throughout the year, we provided training sessions to enable over 245 people to become a Human Guide to confidently and safely guide someone with low vision or blindness.

As an Access Partner of Adelaide Fringe, we provided Human Guide Training to staff and volunteers so that everyone could safely experience the magic of the arts. We continued to work with Keolis Downer, who have embedded the training into their staff onboarding process, ensuring that more people can confidently navigate the rail network.

We also provided training to staff at Duke of Brunswick, Community Support Inc. SA (CSISA), City of Victor Harbor Council, Beyond Bank, SA Water, Brain Injury SA, Lutheran Homes Group, Surf Life Saving SA, Tibii Disability Support Services, City of Norwood, Payneham and St Peters, Torrens Connect, Adelaide Festival Centre and City of West Torrens Council.

## **Disability Action and Inclusion Plan Update**

Guide Dogs SA/NT is dedicated to ensuring our range of services are accessible to those who require them. We are committed to providing unrestricted physical access to our facilities and services for staff, clients and visitors, as well as ensuring all of our information and communications are as accessible as possible to all people, including those with disabilities.

Our Disability Action and Inclusion Plan 2021-2024 helps to address matters related to disability access, as well as making services and information more accessible to clients.

## In 2023-2024, we have achieved many outcomes set out in the plan, including:

- In-house development and delivery of Disability Awareness
   Training for our staff by our Consumer Liaison Officers.
- Holding Consumer Reference Committee meetings four times over the year, ensuring valuable feedback is heard regarding the development of initiatives for the organisation and issues in the sector.

 Exceeding the World Wide Web Consortium (W3C) Web Content Accessibility Guidelines (WCAG2.0) on our website.

#### **Beau's Pet Hotel**

Guide Dogs SA/NT's social enterprise, Beau's Pet Hotel, opened in 2017, and has since expanded its offering to include DayCare, grooming services, and dog training. With our wide range of five-star services, we are proud that Beau's is going from strength to strength!

Beau's is known for its luxury boarding experiences for cats and dogs, pooch pampering in our Grooming Salon, and the most fun place on earth, Doggy DayCare.

In 2023-2024, we expanded our offering again, increasing our training options to include Level 1 Dog Training. We have seen 29 puppies successfully graduate and 20 dogs complete the next steps in their training journey. Beau's Training School bookings sell out quickly and we continue to receive fantastic feedback from customers.

Beau's ongoing success is a testament to our team's wonderful commitment in offering guests trusted and professional care, with Beau's profits supporting the life-changing work of Guide Dogs SA/NT.

#### During 2023 to 2024, Beau's had:

- 8,858 doggy Day Care bookings
- 2,014 dogs used our grooming services
- Over 52,000 boarding days for dogs and cats
- 212 different pet breeds through our doors to use our services. There were 180 dog breeds and 32 cat breeds.

#### **PAWGUST**

Our national fundraising challenge, **PAWGUST**, **returned for a sixth year**. Originating in South Australia, PAWGUST has expanded across Australia, and in 2023 we welcomed Blind Low Vision New Zealand to the pack.

More than **6,500 participants** and their dogs braved the cold throughout August to get out in support of Guide Dogs. Together, our dog walkers, joggers and loyal supporters **raised a howling \$740,731!** 

Funds raised during PAWGUST go towards helping to raise and train Guide Dogs. Our passionate participants and their furry best friends had fun while getting fit and helping to change lives at the same time. A big thank you to everyone in our community for making this campaign not just PAWssible but a PAWfectly PAWsome success!

#### **Our Partners**

Every year we are fortunate to have partners who believe in what we do and want to help. There are many ways our partners like to get involved; whether it is to sponsor a Guide Dog, offer services and donations in kind, participate in PAWGUST, Guide Dogs Day or support other initiatives; it all helps improve the lives of people in our community living with low vision, blindness or other specialised support needs

A huge thank you to our partners.

## **Corporate Partners – South Australia**

- Aaerc
- Adelaide Airport
- Adelaide Fringe
- ANZ
- ANZIIF
- Australian Gas Infrastructure Group
- Bank SA
- Beyond Bank
- CMV Group Foundation
- Community Business Bureau
- Copy World
- Jet Couriers
- Keolis Downer
- Kwpx Agency
- Maughan Thiem
- National Wine Centre of Australia

- Ord Minnett
- OTR Give
- Piper Alderman
- SA Power Networks Employee Foundation
- Showcase SA
- South Australian Business Chamber
- Spec Savers Community Program
- William Buck

"At Maughan Thiem, we are proud of our ongoing partnership with Guide Dogs SA/NT, supporting such a trustworthy organisation with in-kind services and community engagement initiatives. We are committed to supporting their work in the community, in making a difference for those living with low vision, blindness or other specialised needs."

Daniel Thomas, Chief Executive Officer, Maughan Thiem Automotive Group

## **Corporate Partners – National**

- Black Hawk
- Boehringer Ingelheim
- Coles
- Flybuys
- Greenstone
- IDEXX
- Kong
- Petstock Foundation
- Ritchies IGA
- Woolworths Group
- XL Events

## Gifts in Wills

#### **Buddy for Life**

Buddy was the name of the first Guide Dog trained in South Australia; the Buddy for Life program is our way of recognising the kind commitment of people who thoughtfully choose to include Guide Dogs SA/NT as a beneficiary in their Will, allowing us to continue our lifechanging work into the future.

#### Meet Buddy for Life Member, Neil

Being able to support young people living with low vision and blindness now and into the future is the driving force behind Neil's support of Guide Dogs SA/NT.

Neil's own vision condition has caused his sight to slowly deteriorate over the past 35 years, now leaving him with only light perception. Having been associated with Guide Dogs SA/NT for more than 20 years, Neil understands firsthand the difference having the right support can make to someone's wellbeing.

Neil received white cane training before being matched with his first Guide Dog, Buddy, in 2013. After his second Guide Dog, Georgia, retired, he was matched with Guide Dog Jordie in 2023.

"I rely 100% on Jordie," Neil said.

"Without a Guide Dog, I probably wouldn't leave home. Jordie gives me the ability to go out past my front gate; he gives me the independence and confidence to be able to go out and do things I want to do."

Neil supports Guide Dogs SA/NT in many ways. He has presented Community Talks to organisations and clubs in Adelaide and Yorke Peninsula, he makes an annual donation, and he has chosen to include a gift in his Will.

After hearing about a little girl who was receiving white cane training so that she could go to school, Neil was moved and determined to ensure support would be available for younger people who will need help from Guide Dogs SA/NT.

"The donations I make each year have been in appreciation of what Guide Dogs has done for me. We with a vision impairment or blindness need Guide Dogs SA/NT."

"I have chosen to include a gift in my Will so that Guide Dogs SA/NT can continue to help younger people who will need support. We must be able to provide help to the young ones and that's why I believe that the Buddy for Life Program is so important."

#### Celebrating Honorary Life Member, Sue Merrigan

At our end of year Volunteer Lunch in December 2023, we were proud to present long-time supporter of Guide Dogs SA/NT, Sue Merrigan, as an Honorary Life Member.

Sue was elected as an Honorary Life Member and recognised for 20 years of service.

Having started volunteering in October 2003, Sue has been helping in the Guide Dogs SA/NT office every Tuesday for over ten years, meaning she has provided more than one thousand hours of support. That is in addition to time Sue has spent helping at events and other activities.

Sue is known as an amiable, loyal and happy volunteer who has eagerly taken on every task requested of her. Over the years, Sue has also generously given Guide Dogs SA/NT extra volunteering hours whenever possible in our busy times and has also supported numerous events including Graduations and pop-up stalls.

We thank Sue for her unwavering support of our organisation and dedication to our cause. We appreciate the significant time Sue has given to Guide Dogs SA/NT and we are delighted to recognise her as an Honorary Life Member.

## **Our Board**

Guide Dogs SA/NT is governed by a team of strong business and community professionals.

This talented team brings a broad range of knowledge and experience to Guide Dogs and is responsible for our strategic direction, organisational performance and overseeing governance and risk requirements.

We thank the following Board and Committee members for their guidance, due diligence and governance of Guide Dogs SA/NT throughout the year.

- Mr John Oliver, Chair: B.Comm, Grad Dip, Banking Management, GAICD, Snr Fellow FINSIA
- Ms Sharyn Broer, Deputy Chair: GAICD, FIML, G.Cert. Man, B.App.Sc. (O.T.). Appointed October 2022.
- Ms Kate Clarke-Palmer BHSc; GAICD; MBA; LLB/BA; LLM
- Mr John Hermann MHRM
- Ms Katie Sarah: B.Bus (Fin), Ass.Dip, SIA; MPAcc, GAICD
- Mr Daniel Henderson: B.Ec; GDIP FFin Sec Inst. Resigned August 2024
- Professor Elizabeth Farmer: MBBS; BSc (Hons); PhD; FRACGP; MAICD. Resigned June 2024
- Mr Jamie McKeough: Exec Chair (SA & ANZ), William Buck; BA Acc; FCAANZ; MAICD, F,Tax Inst.
- Ms Sally McLennan: B.Mgt (Labour Relations), LLB (Hons), Grad Dip Legal Practice

#### **Our Committees**

#### **Finance Committee**

- Mr Jamie McKeough, Chair: Exec Chair (SA & ANZ), William Buck; BA Acc; FCAANZ; MAICD, F,Tax Inst.
- Mr Paul Davies: MAppFin, GAICD
- Mr Ian Jamieson: BAcc
- Mr John Oliver: B.Comm, Grad Dip Banking Management, GAICD, Snr Fellow FINSIA
- Ms Katie Sarah: B.Bus (Fin); Ass.Dip SIA; MPAcc; GAICD
- Mr Daniel Henderson: B.Ec; GDIP FFin Sec Inst.

#### **Governance and Risk Committee**

- Ms Sally McLennan, Chair: B.Mgt (Labour Relations), LLB (Hons), Grad Dip Legal Practice
- Mr Paul Davies: MAppFin, GAICD
- Ms Kate Clarke-Palmer: BHSc; GAICD; MBA; LLB/BA; LLM

#### **Service Delivery Committee**

- Professor Elizabeth Farmer, Chair: MBBS; BSc (Hons); PhD; FRACGP; MAICD
- Professor Saravana Kumar: B.App.Sc (Physio), MPT (Manipulative and Sports), Grad Dip In Education Studies (Digital Learning), PhD
- Ms Louise Davies: BSc (Hons) Ap Chem, Post.Grad.Cert.Ed. (Sec Education), Post Grad Cert - (Special Needs and Inclusion), Dip.Mgt
- Ms Sharyn Broer: GAICD, FIML, G.Cert.Man, B.App.Sc (OT)
- Mr John Hermann: MHRM

#### **Financial Statements**

The summarised financial statements have been derived from the Association's full financial report for the financial year. Other information included in the summarised financial statements is consistent with the Association's full financial report. The summarised financial statements cannot be expected to provide as detailed an understanding of the financial performance and financial position of the Association as the full financial report.

The summarised financial statements have been prepared on an accruals basis, are based on historical costs and presented in Australian Dollars. A full description of the accounting policies adopted by the Association may be found in the Association's full financial report.

Statement of profit or loss and other comprehensive income for the year ended 30 June 2024. This is an extract from our full audited financial statements.

The following values are referring to dollars and values in brackets indicates an expense.

#### 2024

**Revenue and other income** 12,088,486 **TOTAL REVENUE** 12,088,486

#### **Expenses**

Employee expenses (8,470,987)

Depreciation and amortisation expenses (779,073)

Fundraising expenses (354,430)

Marketing expenses (245,915)

Client supplies and services expenses (441,816)

Operating expenses (2,439,482)

Finance costs (340,440)

**TOTAL EXPENSES** (13,072,143)

#### **Deficit before income tax expense** (983,657)

Income tax expense 0

Deficit after income tax expense for the year attributable to the members of Guide Dogs Association of SA & NT Inc. (983,657)

#### Other comprehensive income:

Items that will not be reclassified subsequently to profit or loss - Fair value change on land and building 0.

Items that may be reclassified subsequently to profit or loss - Fair value change on financial assets through other comprehensive income 383,365.

Other comprehensive income for the year, net of tax 383,365.

Total comprehensive income for the year attributable to the members of Guide Dogs Association of SA & NT Inc. (600,292).

#### 2023

Revenue and other income 10,244,743

**TOTAL REVENUE 10,244,743** 

#### **Expenses**

Employee expenses (7,728,322)

Depreciation and amortisation expenses (654,728)

Fundraising expenses (320,223)

Marketing expenses (222,983)

Client supplies and services expenses (477,209)

Operating expenses (2,070,929)

Finance costs (254,118)

**TOTAL EXPENSES** (11,728,512)

**Deficit before income tax expense** (1,483,769)

Income tax expense 0

Deficit after income tax expense for the year attributable to the members of Guide Dogs Association of SA & NT Inc. (1,483,769)

#### Other comprehensive income:

Items that will not be reclassified subsequently to profit or loss - Fair value change on land and building 1,657,096

Items that may be reclassified subsequently to profit or loss - Fair value change on financial assets through other comprehensive income 112,527.

Other comprehensive income for the year, net of tax 1,769,623.

Total comprehensive income for the year attributable to the members of Guide Dogs Association of SA & NT Inc. 285,854.

#### 2024 Assets Current Assets

Cash and cash equivalents 711,869 Trade and other receivables 669,972 Inventories 94,691

**TOTAL CURRENT ASSETS** 1,476,532

#### Non-current assets

Financial assets 3,564,871
Property, plant and equipment 21,386,448
TOTAL NON-CURRENT ASSETS 24,951,319
TOTAL ASSETS 26,427,851

#### Liabilities

Current liabilities
Trade and other payables 522,847
Contract liabilities 904,352

Lease liabilities 55,498
Financial liabilities 4,620,000
Employee liabilities 558,701
TOTAL CURRENT LIABILITIES 6,661,398

#### Non-current liabilities

Lease liabilities 2,080,627
Financial liabilities 0
Employee liabilities 150,905
TOTAL NON-CURRENT LIABILITIES 2,231,532
TOTAL LIABILITIES 8,892,930
NET ASSETS 17,534,921

#### **Equity**

Reserves 5,822,869 Retained earnings 11,712,052 **TOTAL EQUITY** 17,534,921

#### 2023 Assets Current Assets

Cash and cash equivalents 956,654
Trade and other receivables 826,920
Inventories 77,133
TOTAL CURRENT ASSETS 1,860,707

#### Non-current assets

Financial assets 2,837,976
Property, plant and equipment 21,373,803
TOTAL NON-CURRENT ASSETS 24,211,779
TOTAL ASSETS 26,072,486

#### Liabilities

#### **Current liabilities**

Trade and other payables 791,026
Contract liabilities 742,517
Lease liabilities 53,576
Financial liabilities 0
Employee liabilities 425,385
TOTAL CURRENT LIABILITIES 2,012,504

#### Non-current liabilities

Lease liabilities 1,875,058 Financial liabilities 3,860,000 Employee liabilities 189,711

**TOTAL NON-CURRENT LIABILITIES** 5,924,769 **TOTAL LIABILITIES** 7,937,273 **NET ASSETS** 18,135,213

#### **Equity**

Reserves 5,442,176
Retained earnings 12,693,037 **TOTAL EQUITY** 18,135,213

#### **Total Income and Expenditure - Last 5 Years.**

**Income** (figures in millions)

2020: 11.5 2021: 9.5 2022: 9.7 2023: 10.2 2024: 12.1

## **Expenditure** (figures in millions)

2020: 10.6 2021: 10 2022: 10.7 2023: 11.7 2024: 13.1

## **Source of Income - Last 5 Years Social Enterprise (figures in millions)**

2020: 2.21 2021: 1.97 2022: 1.67 2023: 2.40 2024: 3.34

## Fees and charges (figures in millions)

2020: 0.48 2021: 0.64

2022: 0.69

2023: 0.71

2024: 1.05

#### Govt. Grants (figures in millions)

2020: 1.54

2021: 0.55

2022: 0.37

2023: 0.58

2024: 0.49

#### Bequests and Fundraising (figures in millions)

2020: 6.09

2021: 4.76

2022: 5.44

2023: 4.93

2024: 6.29

#### Other (figures in millions)

2020: 1.40

2021: 1.91

2022: 0.84

2023: 0.69

2024: 0.71

## Services Expenditure by service type 2023-2024

Dog Services 48%

Vision Services 52%

## **Auditor's Report**

undertaken by: Damien Pozza from Nexia Edwards Marshall on 15 November 2024

REPORT OF THE INDEPENDENT AUDITOR ON THE SUMMARISED FINANCIAL STATEMENTS TO THE MEMBERS OF GUIDE DOGS ASSOCIATION OF SA & NT INC

#### **Opinion**

The summarised financial statements, which comprises the Statement of Financial Position as at 30 June 2024 and the Statement of Profit or Loss and Other Comprehensive Income for the year then ended, are derived from the audited financial report of Guide Dogs Association of SA & NT Inc ("the Entity") for the year ended 30 June 2024.

In our opinion, the accompanying summarised financial statements are consistent, in all material respects, with the audited financial report, in accordance with the Notes to the summarised financial statements.

#### **Summarised Financial Statements**

The summarised financial statements do not contain all the disclosures required by Australian Accounting Standards and the *Australian Charities and Not-for-profits Commission Act 2012*. Reading the summarised financial statements, and the auditor's report thereon, therefore, is not a substitute for reading the audited financial report and the auditor's report thereon. The summarised financial statements and the audited financial report do not reflect the effects of events that occurred subsequent to the date of our report on the audited financial report.

#### The Audited Financial Report and Our Report Thereon

We expressed an unmodified audit opinion on the audited financial report in our report dated 1 November 2024.

#### **Board's Responsibility for the Summarised Financial Statements**

The Board of the Entity is responsible for the preparation of the summarised financial statements in accordance with the Notes to the summarised financial statements.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on whether the summarised financial statements are consistent, in all material respects, with the audited financial report based on our procedures, which were conducted in accordance with Auditing Standard ASA 810 Engagements to Report on Summary Financial Statements.

## **Connect with Guide Dogs SA/NT**

We are grateful to our supporters who enable us to provide life-changing services for the community. There are many ways you can get involved with Guide Dogs:

- Give a donation
- Sign up for workplace giving
- Leave a gift in your Will
- Partner with Guide Dogs
- Become a Puppy Raiser
- Purchase our products
- Sponsor a litter of puppies

#### **Support**

Tel: 1800 757 738

Email: mailto:support@guidedogs.org.au

#### **Enquiries**

Tel: (08) 8203 8333

Email: info@guidedogs.org.au

#### **Visit**

251 Morphett Street, Adelaide SA

#### Social Media

Website: sant.guidedogs.com.au

Facebook: <a href="www.facebook.com/GuideDogsAustralia">www.facebook.com/GuideDogsAustralia</a>
Instagram: <a href="www.instagram.com/guidedogsaustralia">www.instagram.com/guidedogsaustralia</a>
Youtube: <a href="www.youtube.com/c/GuideDogsSANT">www.youtube.com/c/GuideDogsSANT</a>

LinkedIn: www.linkedin.com/company/guide-dogs-sa.nt

#### End of report, thank you for reading.